

# NATIONAL FRAMEWORK

## Supply of Multi-functional Devices (MFDs) and Document Solutions, Digital Duplicators, Print Room Equipment & Managed Print Services (MPS)

Ref: Y17035



### Introduction

Annodata has been serving the UK for almost 30 years and is now one of the country's largest print and document management solutions providers. We offer a consultative approach to all customer engagements enabling us to consistently drive rapid return on investment and process improvements across your organisation. Annodata has a long and rich history of serving the public sector, delivering Print Management and ICT Solutions that provide tangible results.

### Why Annodata?

Our customers, whether in education, charity, health or local/central government, trust us to help them reduce their costs, improve operational efficiency and leverage all the benefits that the latest technology has to offer. All whilst ensuring the highest levels of compliance and best practice.

With the public sector under increasing pressure to 'do more with less', Annodata is ideally positioned to help organisations navigate a safe and secure path to cost reduction and efficiency gains.

### Public sector customers benefiting from our solutions include:

- Epsom College
- Oxfordshire County Council
- Hampshire Hospitals NHS Trust
- Aldwych Housing Association

Today we are able to offer cloud-hosted solutions to much smaller organisations than was previously possible, opening up benefits such as lower costs and improved flexibility to a much wider audience.

LET'S KEEP THE CONVERSATION GOING...

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### Increased Flexibility

Public sector employees are expecting access to high quality experiences from any device, at any time and from any location. They demand more flexibility, convenience and an on-demand provision. Students want to print from their tablets or mobile phones onto university or college printers, council workers may want to work from home or simply off-site and care-givers need reliable and efficient access to patient records.

Annodata provide the public sector with the security, flexibility, usability and reliability required for today's demanding environment. Our dynamic technology works in alignment with government's digital goals and our solutions are the platform of choice for the whole public sector.

### Heightened Security

As the use of personal devices increases, and initiatives like Bring Your Own Device (BYOD) becomes more popular, the public sector can suffer from security and data protection risks. Complexity arises when attempting to determine which devices are accessing which systems and data. Data security is a high priority for all of government and much of the success of government departments is dependent on its ability to secure technology, data and networks. With cyber-attacks and data breaches occurring on a frequent

basis, tightening security throughout all departments is essential. Annodata ensure that our cloud-based printing solutions have heightened transparency and security at their core, offering better control of costs, less waste, better quality processes and transformed print estates. Our solutions help protect against the reputational risk and huge fines attached with data protection and the forthcoming General Data Protection Regulation (GDPR). Whether it's digitisation, the cloud, authenticated print or disaster recovery and back-up, Annodata will ensure your organisation receives maximum protection and minimum risk.

### Improved Sustainability

Efficiently producing, managing and distributing printed documents on an as-needed basis is key to reducing the environmental impact of printing. The Greening Government ICT Report is at the heart of government, driving improved sustainability for government technology. "The move to cloud-based, commodity, re-useable and digital by default services, provides opportunities to have greener IT and to use technology to help departments' operations be more sustainable overall." Annodata's cloud-based printing solutions are in complete alignment with government's commitment to purchase sustainable products, proactively reducing the carbon footprint throughout the education sector.

### A Long and Successful History with the Central Buying Consortium (CBC)

Our longstanding relationship with the CBC gives you comfort and awareness that Annodata will provide you with the best fit devices that are reliable, cost-effective and environmentally responsible. Our membership on the CBC framework enables Annodata to take the time, cost and pain out of local authority purchasing whilst being able to deliver secure, reliable, sustainable and cost-effective printing solutions. The agreement also ensures complete transparency of all contractual terms.

Following the acquisition of Annodata by our strategic partner Kyocera Corporation, our newly formed company structure benefits CBC members by giving them access to leading products and services at even more competitive prices and wider reaching service. In fact, we're the only Kyocera authorised and approved vendor on the CBC framework.



To find out more and speak to a member of our team, please call **01923 333 333**. Alternatively, please visit **[www.annodata.co.uk](http://www.annodata.co.uk)** for more details.

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